

Variety - the Children's Charity (NSW/ACT) ABN 38 003 354 934

# FINANCIAL **STATEMENTS**







# Contents

For the Year Ended 30 September 2024

# **Financial Statements**

Directors' Report	4
Auditor's Independence Declaration	12
Statement of Profit or Loss and Other Comprehensive Income	13
Statement of Financial Position	14
Statement of Changes in Equity	15
Statement of Cash Flows	15
Notes to the Financial Statements	16
Directors' Declaration	31
Indopendent Audit Depart	32

# Directors' Report 30 September 2024

The directors present their report on Variety the Children's Charity (NSW/ACT) for the financial year ended 30 September 2024.

## **Directors**

The names of the directors in office at any time during, or since the end of, the year are:

NAMES	POSITION	APPOINTED/RESIGNED
Greg Lewis	Chair	Appointed Director November 2013
		Appointed Chair 12 December 2023
Jack Cannons AM	Director	Appointed December 2016
Dr Greg Levenston	Director	Chair until 12 December 2023
		Resigned 23 July 2024
Paul Mullaly	Director	Appointed 2009
John Dennis	Director	Appointed 2012
Caoimhe Toouli	Director	Resigned 12 December 2023
Penny Docherty	Director	Resigned 12 December 2023
Matthew Saunders	Director	Appointed 2020
Tracey Stephens	Director	Appointed 4 July 2023
Roslyn Miller	Director	Appointed 28 March 2023
Tatiana Nikiforova	Director	Appointed 28 February 2023
Andrew Antoniou	Director	Appointed 12 December 2023
Peter Hebbes	Director	Appointed 12 December 2023

Directors have been in office since the start of the financial year to the date of this report unless otherwise stated.

## **Company secretary**

Carolina Cordoba was appointed as the Company Secretary of Variety the Children's Charity (NSW/ACT) from December 2023.

## **Principal activities**

Variety – the Children's Charity (NSW/ACT) principal activity involves the running of multiple large scale fundraising events. These include the Variety B to B Bash, NSW Bash, 4WD Adventure, Postie Bike Dash, Adventure Bike Ride and a number of Spin4Kids events.

Variety also runs Hair with Heart, a national hair donation and fundraising campaign.

Variety also enjoys a number of Corporate Partnerships of varying size, the largest of which is Woolworths. There were no changes to the nature of the Company's activity occurred during the financial year.

## Strategy for achieving the objectives

Variety the Children's Charity (NSW/ACT) ('Variety') has the long-term objective of meeting unmet needs, to empower children who are living with a disability, chronic illness or are facing financial disadvantage to reach their full potential regardless of ability or background. Each year this long-term objective is translated into a yearly objective of fundraising and granting appeals.

Variety strives to meet these objectives through the delivery of transformative grants, programs and events, with the help of dedicated staff, volunteers and generous individual and corporate supporters.

Variety purchases all equipment granted directly to ensure that funds are always appropriately directed.

## Members' guarantee

In the event of the Company being wound up, member's liability is limited to an amount of \$100. If the Company ceases to operate, assets are distributed to some other institution or institutions with similar objectives.

## **Operating results**

The profit of the Company amounted to \$1,412,902 (2023 deficit of: \$1,157,614).

During the year, the Company was able to host all motoring and non-motoring events.

A strategy to focus on incremental non-event income has commenced during the year, with a plan to grow regular giving. This is a longer-term initiative.

The property at 47 Herbert St, Artarmon was revalued during the financial year and the increase in value has been recognised in our P&L. This represents a non-cash item.

Reserve capital remains in a robust position.

Total Fundraising income for the year was \$6,110,837 (2023: \$6,731,538). The operating results before Kids Support Framework appeals granted and delivery cost for the year was \$3,633,597 (2023: \$2,879,256).

Appeals granted to children who are sick, experiencing disadvantage or living with a disability during the financial year were \$1,948,288 (2023: \$3,786,545).

## Future developments and results

Variety the Children's Charity (NSW/ACT) will continue to pursue its charitable objectives described above.

## INFORMATION ON DIRECTORS



## **Greg Lewis Chair**

Greg Lewis has been associated with Variety NSW/ACT since 1995 when he was provided with a laptop that enabled him to attend mainstream high school. This support was instrumental in helping Greg, who has Cerebral Palsy, to complete subjects that interested him and ultimately assisted in his career in the IT Industry. Greg started his career in the IT industry in 2002 and now heads up a dedicated team of Helpdesk and IT Consultants as Service Desk Team Lead for a large IT firm.

Since 2005, Greg has been actively assisting Variety NSW/ACT by sharing his story at various Variety and Corporate Sponsors events. He has participated in nine B to B Bashes and is a dedicated fundraiser for Variety. In recognition of his contributions, Greg was awarded the 2014 Variety National Youth Hearts Award. Greg joined Young Variety in 2010 and became a member of the Grants committee in 2013. He was appointed to the Board Member of Variety NSW/ACT in November 2013. Since then, Greg has served as Deputy Chair from 2021 - 2023 and is the current Chair of Variety NSW/ACT, and Chair of the Grants Committee. Greg is also a Board Member of Variety Australia from 2023.



## **Jack Cannons AM Director**

With a long history of involvement with Variety locally, nationally and internationally, Jack rejoined the Board of Variety NSW/ACT in December 2016 after a hiatus.

He's previously held the following roles within the organisation: Board Member of Variety NSW/ACT from 1992 - 2011; Chair of Variety NSW/ACT from 2004 - 2006; Deputy Chair of Variety Australia from 2006 - 2009; Vice President and Board Member of Variety International from 2006 - 2012; Chair of Variety Australia from 2009 - 2011; and CEO of Variety International from 2012 - 2013.

Jack is currently Chair of the NSW Motoring Events Committee.



## **Greg Levenston Director**

Dr. Greg was Board Member of Variety NSW/ACT from 2012 - 2017, reappointed in February 2019, Chair from December 2020 to December 2023. Greg has served on the Granting, Kids Support Governance and Scholarship committees since 2011. In 2022 and 2018 he participated on the 4WD Adventure (Medics) and was previously a Basher in 2014. He was also the Grand Master of Freemasonry and the former Deputy Mayor of Woollahra (2012-2017). Currently appointed to the South East Sydney Local Health District Board.

He has been the long-term medical director of Bronte Medical Centre, with specific interests in paediatrics and men's health. In conjunction with Jeff Kennett and Beyond Blue, Greg developed the Australian Men's Health program "No More Secrets", which evolved into the current Men's Health Research Foundation based at the University of Adelaide, where Greg serves on the Board of Patrons.

Greg's medical background and his advocacy for children in our community assisting them to reach their potential is ideally suited to the goals of Variety.



## **Paul Mullaly Director**

Paul's introduction to Variety was by attending an event in late 1980s and then as an entrant in the 1991 B to B Bash. Since that time Paul has supported Variety in many ways including 24 B to B Bashes as either an Official or Entrant, an entrant in six Newcastle Splashes, volunteering at over 15 Variety Children's Christmas Parties, attending numerous Variety NSW functions including the Heart Awards, lunches, dinners, events and fundraising events. Paul has also attended numerous Variety International Conventions, where, with other members of his family, was awarded an International Presidential Citation for their support of Variety.

In 2009, after almost 10 years on the Sunshine Coach Committee, Paul joined as a Board Member of Variety NSW/ACT. During his time on the Board, Paul has served as Deputy Chair, Chair and on numerous committees including Grants, Motoring, Events and Finance. Paul joined as a Board Member of Variety Australia from 2015 - 2021, during this period, he was Chair from 2018 - 2021.

After a career of 30 years in the construction and engineering industry, working at times as a Site Engineer, Project Manager, Construction Manager and Managing Director, Paul is currently a director of his family-owned business.

Paul holds a Bachelor of Engineering and a master's degree in Engineering Management as well as a commercial pilot's licence.



## **John Dennis Director**

John has been a Director of NFP/ DGR status Charities and Foundations since 2001. He has been involved with Variety NSW/ACT since 2007 as a major donor and Bash participant; as a Board Member since 2012; Deputy Chair from 2015 - 2016 and Chair from 2017 - 2020. John has been a Board Member of Variety Australia since 2017; Chair from 2021 and Board Member of Variety International from 2019. John holds Bachelor of Commerce (Accounting, Finance & Systems) and Master of Commerce (Finance) degrees.

In 1984, he established the Australian Structured Finance Group a leading corporate finance business. As CEO since inception, John's experience extends to all aspects of business networking, revenue generation, management, compliance and corporate governance. In 2003, John was elected to the governing Council of the Australian Equipment Lessors Association (AELA) becoming Deputy Chairman in 2006 - 2007 and Chairman in 2007 - 2008. In 2017 as the longest serving Councillor of an organisation whose members fund over \$90 Billion of assets across Australia, he represented AELA in its restructure into the Equipment Finance Division of the Australian Finance Industry Association.

John offers strong fundraising experience - both at micro and macro level; he has sound financial management and compliance skills; he has long term experience at Committee/Board/Council level within charitable foundations and industry lobby groups; he is an active networker and has a strong affinity with Variety NSW/ACT and the work we undertake.



## **Roslyn Miller Director**

Roslyn joined as Board Member of Variety NSW/ACT in 2023. She has been actively involved in the not-for-profit sector for over 20 years, working for large and small charities including Cancer Council NSW, The Girls & Boys Brigade, Mirabel Foundation and Asthma Victoria.

Having been a Foster Carer, she is focused on improving the lives of children, allowing them the opportunity to grow and fulfil their potential.

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## **Caoimhe Toouli Director**

Caoimhe joined as Board Member of Variety NSW/ACT and the Finance Committee in 2018. Caoimhe brings extensive experience in finance and governance as well as innovation and leadership. As the Partner in Charge of KPMG's Sydney Audit & Assurance division, Caoimhe leads a team of more than 500 exceptional professionals, who are dedicated to providing outstanding client service and serving our community.

Beginning her KPMG career in Dublin, Ireland before moving to Silicon Valley in 2002, Caoimhe has in-depth experience with technology, software and services industries, having worked in Silicon Valley from 2002 - 2006 and with many of Australia's leading technology companies since then.

Caoimhe is a Member of the Institute of Chartered Accountants in Australia, and a Fellow of the Institute of Chartered Accountants Ireland, a Registered Company Auditor – Australia, and qualified as a CPA whilst in the US (2006).

Caoimhe was Chair of the Finance and Audit Committee until 2022.



## **Matthew Saunders Director**

Matthew (Mat) joined the Board of Variety NSW/ACT in 2020 and has worked with KPMG for over 30 years.

Mat is a chartered accountant, his last 25 years' experience at KPMG has largely focused on Merger & Acquisition (M&A) activity specialising in due diligence. Mat has had exposure to some of Australia's largest M&A deals looking at transformational transactions that are complex and often associated with large scale transformation and high-profile transactions. This has given Mat experience in working with some of Australia's largest Businesses and Government organisations. He brings skills around team leadership having been a Partner at KPMG since 2007 and has an appreciation of key cultural features of successful teams.

Mat has been heavily involved in organising and participating in Spin4Kids events and is the current Chair of Finance and Audit Committee.



## **Penny Docherty Director**

Penny Docherty was a long-time member of Variety and who was involved in many facets of the organisation, including Variety NSW/ACT, Variety Australia and Variety International.

Penny served as Vice President for Variety International, as a Board Member of Variety Australia, and a Board Member and committee member positions for Variety NSW/ACT, including Chair from 2006 - 2007. Penny was a founding member of the Ladies of Variety Committee and served as Chair for three years, she participated in numerous Variety B to B Bashes and served as an official on three Bashes.

Penny led many fundraising events, including the Wharfies Long Lunch at Woolloomooloo Wharf, The Heart Awards and Radiothons. Penny, together with her husband David, founded and successfully managed several companies.

Vale Penny Docherty, we remember you with gratitude.



## **Tracey Stephens Director**

Tracey has worked in Finance for 16 years and in Public Education as a Special Needs educator for the past 24 years, currently is the Principal of Newcastle Senior School. As the sibling and aunty of people with special needs she is drawn to helping not only raise awareness but also much needed funds in this area. She has been an active member of Variety the Children's charity for over 20 years and is now embracing her role as a board member. She is a passionate believer in inclusivity and providing opportunities for all in need. She would like to continue to assist young people in need in any way that she can through her job and as an active member of Variety the Children's Charity.



## Tatiana Nikiforova Director

Tatiana has over a decade of experience in finance and property having worked as a fixed income trader in financial markets prior to investing into alternative asset classes. Tatiana established the funds management business KMD Partners, investing into property and operating businesses. Tatiana holds an MBA with Distinction from INSEAD, Diploma in Financial Markets, B. Commerce in Finance & Economics from the University of Sydney and St Gallen University (Switzerland).

Tatiana also invests in startups and is on the advisory committee for the Foundation of the Art Gallery of NSW. Tatiana joined the Board Member of Variety NSW/ACT in 2023.



## **Andrew Antoniou Director**

Andrew joined the Board Member of Variety NSW/ACT in 2023. He has a background in Marketing having spent the past 30 years working in the digital marketing start up sector both in the UK and Australia. He holds a Masters in Strategic Marketing from DeMontfort University along with a Diploma in Marketing from the Chartered Institute of Marketing (UK).

Andrew was a co-founder of Orchard which was acquired in 2021 by ASX listed Enero. Since then, he has taken up a combination of coaching, advising and board membership positions with various companies spanning Media, Fitness and Coaching & Consulting.

Andrew was part of the Young Variety committee from 2008 - 2014 and continues his association with a charity close to his heart. Andrew also volunteers as a Primary Ethics teacher.



## **Peter Hebbes Director**

Peter is a Life Member of Variety NSW/ACT and has been an active supporter and volunteer worker for the charity for over 40 years and is also the Chair of Variety NSW/ACT Scholarship Committee and Motoring Committee member. In the past he has served as the Chief Barker (Chair), Board Member, membership secretary, national chairman of motoring events, organiser of many fundraising committees and has attended several Variety International conventions both in Australia and overseas. After a brief hiatus he re-joined as Board Member of Variety NSW/ACT in 2023.

By profession Peter has been in the entertainment industry for over 50 years primarily as music publisher, consultant and business manager having been the Managing Director of Festival Music and Publishing, Universal Music Publishing and currently with this own independent company Hebbes Music Group. He has served on various industry boards APRA, MIAC, CMAA and is currently on the AMCOS and AMPAL Boards. He is the co-founder and trustee of the Australian music industry's major fundraising event "The Golden Stave Foundation" now in its 40th year, past director of Nordoff Music Therapy, The NSW Standing Committee on Adoption and the Australian Society for Intercountry Adoption.

## **Meetings of directors**

During the financial year, 10 meetings of directors (including committees of directors) were held. Attendances by each director during the year were as follows:

	DIRECTORS MEETINGS		
	Number eligible to attend	Number attended	
Dr Greg Levenston	9	9	
Jack Cannons AM	10	9	
Greg Lewis	10	10	
Paul Mullaly	10	9	
John Dennis	10	9	
Caoimhe Toouli -	2	-	
Matthew Saunders	10	10	
Penny Docherty	2	-	
Tracey Stephens	10	10	
Roslyn Miller	10	10	
Tatiana Nikiforova	10	6	
Andrew Antoniou	9	8	
Peter Hebbes, AM	8	7	

## Significant changes in state of affairs

There have been no significant changes in the state of affairs of the Company during the year.

## Events after the reporting date

No matters or circumstances have arisen since the end of the financial year which significantly affected or could significantly affect the operations of the Company, the results of those operations or the state of affairs of the Company in future financial years.

## **Environmental matters**

The Company's operations are not regulated by any significant environmental regulations under a law of the Commonwealth or of a state or territory.

## Indemnification and insurance of officers and auditor

Variety - the Children's Charity (NSW/ACT) has, during the financial year, paid an insurance premium in respect of an insurance policy for the benefit of the Directors and Executive Officers of Variety. The insurance is in the normal course of business and grants indemnity for liabilities permitted to be identified by Variety under Section 300 of the Corporations Act 2001. In accordance with commercial practice, the insurance policy prohibits disclosure of the terms of the policy including the nature of the liability insured against and the amount of the premium.

# **Auditor's independence declaration**

The auditor's independence declaration in accordance with section 307C of the Corporations Act 2001 for the year ended 30 September 2024 has been received and can be found on page 9 of the financial report.

Signed in accordance with a resolution of the Board of Directors:

Director ......Greg Lewis

13 / 11 / 2024 Dated



## PKF(NS) Audit & Assurance Limited Partnership ABN 91 850 861 839

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Auditors' Independence Declaration under Section 60-40 of the Charities and Not-forprofits Commission Act 2012 to the Directors of Variety - the Children's Charity (NSW/ACT)

I declare that, to the best of my knowledge and belief, during the year ended 30 September 2024, there have been:

- (i) no contraventions of the auditor independence requirements as set out in the under Section 60-40 of the Charities and Not-for-profits Commission Act 2012 in relation to the audit; and
- (ii) no contraventions of any applicable code of professional conduct in relation to the audit.

KYM REILLY **PARTNER** 

13 NOVEMBER 2024 SYDNEY, NSW

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# Statement of Profit or Loss and Other Comprehensive Income

For the Year Ended 30 September 2024

	NOTE	2024 \$	2023 \$
Donations and Collections	4	5,972,224	6,585,629
Other Fundraising Income	4	138,613	145,909
		6,110,837	6,731,538
Contributions towards appeals granted	4	3,500	375,501
		6,114,337	7,107,039
Fair value adjustment on investment property gains	4	2,043,115	-
Other income	4	434,611	273,833
Total Income	_	8,592,063	7,380,872
Event Production Costs		(1,359,638)	(1,473,799)
Merchandise Costs		(8,060)	(19,269)
Fundraising Costs		(1,667,265)	(1,331,970)
Total Direct Costs	4	(3,034,963)	(2,825,038)
Gross Profit		5,557,100	4,555,834
Employee expense	 5	(832,009)	(748,926)
Advertising and promotion		(185,262)	(95,076)
Bank charges		(22,807)	(12,401)
Occupancy costs		(98,922)	(87,057)
Other operating costs		(221,192)	(216,051)
Travel and accommodation		(60,748)	(56,924)
Depreciation and amortisation	5	(209,343)	(178,777)
Amortisation		(464)	(5,239)
International and national dues (non-cash)		(92,246)	(75,765)
Insurance		(95,339)	(70,461)
Consultants		(105,171)	(129,901)
Total Administrative costs	4	(1,923,503)	(1,676,578)
Surplus before Kids Support Framework appeals and delivery	_	3,633,597	2,879,256
Kids Support Framework - granted		(1,948,288)	(3,786,545)
Kids Support Framework - delivery		(272,407)	(250,325)
Total Kids Support Framework	4	(2,220,695)	(4,036,870)
Net surplus/(deficit) for the year	_	1,412,902	(1,157,614)
Other comprehensive income for the year			
Total comprehensive income/(loss) for the year	4	1,412,902	(1,157,614)

The accompanying notes form part of these financial statements.

# **Statement of Financial Position**

As At 30 September 2024

	NOTE	2024 \$	2023 \$
ASSETS		*	<u> </u>
CURRENT ASSETS			
Cash and cash equivalents	6	4,669,406	5,871,631
Trade and other receivables	7	443,633	51,015
Other financial assets	8	500,000	1,030,188
Other assets	9	256,135	254,332
TOTAL CURRENT ASSETS	_	5,869,174	7,207,166
NON-CURRENT ASSETS		,	
Property, plant and equipment	10	149,737	240,158
Right of use asset	11	451,298	603,176
Investment properties	12	7,000,000	4,956,885
Intangible assets		-	464
Other assets	9	136,603	136,603
TOTAL NON-CURRENT ASSETS		7,737,638	5,937,286
TOTAL ASSETS	_	13,606,812	13,144,452
LIABILITIES			
CURRENT LIABILITIES			
Trade and other payables	13	384,149	272,974
Grants payable	14	2,099,011	3,383,233
Lease liabilities	11	159,510	137,384
Contract liabilities	15	713,415	426,461
Provisions	16	277,807	223,132
TOTAL CURRENT LIABILITIES		3,633,892	4,443,184
NON-CURRENT LIABILITIES			
Lease liabilities	11	237,253	379,831
Provisions	16	115,297	113,969
TOTAL NON-CURRENT LIABILITIES	_	352,550	493,800
TOTAL LIABILITIES	_	3,986,442	4,936.984
NET ASSETS	_	9,620,370	8,207.468
EQUITY			
Retained earnings		7,104,425	5,691,523
Revaluation reserve		2,515,945	2,515,945
TOTAL EQUITY	_	9,620,370	8,207,468

The accompanying notes form part of these financial statements.

# **Statement of Changes in Equity**

For the Year Ended 30 September 2024

	Accumulated Surplus \$	Revaluation Reserve \$	Total \$
Balance at 1 October 2023	5,691,523	2,515,945	8,207,468
Surplus for the year	1,412,902	-	1,412,902
Balance at 30 September 2024	7,104,425	2,515,945	9,620,370
Balance at 1 October 2022	6,849,137	2,515,945	9,365,082
Deficit for the year	(1,157,614)	-	(1,157,614)
Balance at 30 September 2023	5,691,523	2,515,945	8,207,468

# **Statement of Cash Flows**

For the Year Ended 30 September 2024

	NOTE	2024 \$	2023 \$
CASH FLOWS FROM OPERATING ACTIVITIES:		·	
Receipts from donors, sponsors, members and functions		6,948,479	7,874,954
Payments to suppliers and employees		(5,458,820)	(5,019,759)
Kids support grants paid		(3,216,891)	(2,311,551)
Interest received		161,727	73,979
Interest paid		(17,982)	(6,562)
Net cash (used in)/provided by operating activities		(1,583,487)	611,061
CASH FLOWS FROM INVESTING ACTIVITIES:			
Proceeds from sale of plant and equipment		-	165,091
Purchase of property, plant and equipment		(1,934)	(155,305)
Net proceeds from/(payments for) financial assets		530,188	(1,145,267)
Net cash provided by/(used in) investing activities		528,254	(1,135,481)
CASH FLOWS FROM FINANCING ACTIVITIES:			
Payment of lease liabilities		(146,992)	(86,351)
Net cash used in financing activities		(146,992)	(86,351)
Net decrease in cash and cash equivalents held		(1,202,225)	(610,771)
Cash and cash equivalents at beginning of the year		5,871,631	6,482,402
Cash and cash equivalents at year end	6	4,669,406	5,871,631
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## **Notes to the Financial Statements**

For the Year Ended 30 September 2024

The financial report covers Variety - The Children's Charity (NSW/ACT) as an individual entity. Variety - The Children's Charity (NSW/ACT) is a not-for-profit Company, registered and domiciled in Australia.

The functional and presentation currency of Variety - The Children's Charity (NSW/ACT) is Australian dollars.

Comparatives are consistent with prior years, unless they have been reclassified to be consistent with the current year.

## 1 Basis of Preparation

The financial statements are general purpose financial statements that have been prepared in accordance with the Australian Accounting Standards - Simplified Disclosures and the Australian Charities and Not-for-profits Commission Act 2012.

The financial statements have been prepared on a going concern basis.

The financial statements have been prepared on the historical cost basis, unless otherwise stated.

## 2 Material Accounting Policies

### (a) Revenue and other income

The core principle of AASB 15 is that revenue is recognised on a basis that reflects the transfer of promised goods or services to customers at an amount that reflects the consideration the Company expects to receive in exchange for those goods or services. Revenue is recognised by applying a five-step model as follows:

- 1. Identify the contract with the customer
- 2. Identify the performance obligations
- 3. Determine the transaction price
- 4. Allocate the transaction price to the performance obligations
- 5. Recognise revenue as and when control of the performance obligations is transferred

Generally the timing of the payment for sale of goods and rendering of services corresponds closely to the timing of satisfaction of the performance obligations, however where there is a difference, it will result in the recognition of a receivable, contract asset or contract liability.

The revenue recognition policies for the principal revenue streams of the Company are:

## **Events Revenue**

Event revenue from donations is recognised in the financial year it is received. Cost recovery and expenses, such as the provision fee on motoring events that are refundable if asked, are recognised when the event occurs.

## **Corporate Partnership revenue**

Donations from Variety's Corporate Partners are recognised when they are received.

## (a) Revenue and other income (cont'd)

## **Community Fundraising**

Revenue from fundraising includes all funds raised for the activities under the fundraising authority of the Company which is in compliance with Charitable Fundraising Act 1991 (NSW). The donation portion of revenue received is recognised within the financial year. Sponsorships, registrations, provision fees, ticketing and expenses relating to the fundraising events are recognised when the event occurs.

## Individual Giving and Philanthropy and other donations

Revenue from individual giving and philanthropy without any considerations or the consideration paid is significantly less than the assets' fair value are recognised in the statement of comprehensive income as income when the company gains control of the contribution or the right to receive the contribution. Goods are donated to be sold at auctions, or to be used in events or functions. In both cases, they are recognised as revenue at their replacement cost, and expensed when the goods are sold, or otherwise used.

Donated services, such as the use of a conference centre to host an event, are recognised as revenue at their replacement cost. An equivalent amount is recognised as an expense, relating to the type of service donated.

The pledges received are not recognised as income until received in cash or till a firm commitment has been received.

## Interest

Interest revenue is recognised as interest accrues using the effective interest method.

## Other revenue

All other revenue is recognised when performance obligations have been satisfied. All revenue is stated net of the amount of goods and services tax (GST).

## **Contract Liabilities**

Contract liabilities include event sponsorship and grant revenue received in advance and are carried at the original amount for goods and services to be provided after the year end.

## (b) Good and services tax (GST)

Revenue, expenses and assets are recognised net of the amount of goods and services tax (GST), except where the amount of GST incurred is not recoverable from the Australian Taxation Office (ATO).

Receivables and payable are stated inclusive of GST.

Cash flows in the statement of cash flows are included on a gross basis and the GST component of cash flows arising from investing and financing activities which is recoverable from, or payable to, the taxation authority is classified as operating cash flows.

#### (c) **Income Tax**

The Company is exempt from income tax under Division 50 of the Income Tax Assessment Act 1997.

## (d) Property, plant and equipment

Property, plant and equipment is depreciated on a straight-line basis over the asset's useful life to the Company, commencing when the asset is ready for use.

The estimated useful lives used for each class of depreciable asset are shown below:

Fixed asset class	Useful life
Plant and Equipment	3-5 years
Motor Vehicles	4 years
Property improvements	4 years

At the end of each annual reporting period, the depreciation method, useful life and residual value of each asset is reviewed. Any revisions are accounted for prospectively as a change in estimate.

## (e) Investment property

Investment property is carried at fair value. Changes to fair value are recorded in the statement of profit or loss and other comprehensive income as other income/expenses.

#### (f) **Financial instruments**

## **Financial assets**

The Company's financial assets measured at amortised cost comprise trade and other receivables and cash and cash equivalents and other financial assets in the statement of financial position. Subsequent to initial recognition, these assets are carried at amortised cost using the effective interest rate method less provision for impairment.

Interest income and impairment are recognised in profit or loss. Gain or loss on derecognition is recognised in profit or loss.

Impairment of financial assets

The Company uses the presumption that an asset which is more than 30 days past due has seen a significant increase in credit risk.

The Company uses the presumption that a financial asset is in default when:

- the other party is unlikely to pay its credit obligations to the Company in full, without recourse to the Company to actions such as realising security (if any is held); or
- the financial assets is more than 90 days past due.

## (f) Financial instruments (cont'd)

## Financial assets (cont'd)

Credit losses are measured as the present value of the difference between the cash flows due to the Company in accordance with the contract and the cash flows expected to be received. This is applied using a probability weighted approach.

### Financial liabilities

Financial liabilities are classified as either financial liabilities 'at fair value through profit or loss' or other financial liabilities depending on the purpose for which the liability was acquired.

The Company's financial liabilities include trade and other payables, grants payable and lease liabilities, which are measured at amortised cost using the effective interest rate method.

## (g) Cash and cash equivalents

Cash and cash equivalents in the statement of financial position comprises cash on hand, demand deposits and short-term investments which are readily convertible to known amounts of cash and which are subject to an insignificant risk of change in value.

## (h) Impairment of non-financial assets

Non-financial assets are tested for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable.

At each reporting date, the Company assesses whether there is any indication that an asset may be impaired. Where an indicator of impairment exists, the Company makes a formal estimate of recoverable amount.

An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. Recoverable amount is the higher of an asset's fair value less costs to sell and value in use. In determining recoverable amount, the expected net cash flows have been discounted to their present value using a market determined risk adjusted discount rate. Non-financial assets that suffered an impairment are tested for possible reversal of the impairment whenever events or changes in circumstances indicate that the impairment may have reversed. No indicators for impairment have been identified by Management and as such no specific impairment testing has been done.

## (i) Leases

At inception of a contract, the Company assesses whether a lease exists - i.e. does the contract convey the right to control the use of an identified asset for a period of time in exchange for consideration.

The Company has elected to apply the exceptions to lease accounting to both short term leases (i.e. leases with a term of less than or equal to 12 months) and leases of low-value assets. The Company recognises the payments associated with these leases as an expense on a straight-line basis over the lease term.

#### (j) **Grants Payable**

Grants payable are approved by the board resulting in a constructive obligation to make a further payment to the applicant. The grant payable is recognised at the nominal value approved by the board.

#### **Provisions** (k)

Provisions are recognised when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Provisions are not recognised for future operating losses.

If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.

#### (I) **Employee benefits**

Liabilities for wages and salaries, including non-monetary benefits, and annual leave expected to be settled within 12 months of the reporting date are recognised in respect of employees' services up to the reporting date. They are measured at the amounts expected to be paid when the liabilities are settled. Expenses for non- accumulating sick leave are recognised when the leave is taken and are measured at the rates paid or payable.

The liability for long service leave is recognised and measured as the present value of expected future payments to be made in respect of services provided by employees up to the reporting date. Consideration is given to expected future wage and salary levels, experience of employee departures, and periods of service. Expected future payments are discounted using market yields at the reporting date on national high quality corporate bonds with terms to maturity and currencies that match, as closely as possible, the estimated future cash outflows.

## 3 Critical Accounting Estimates and Judgments

The significant estimates and judgements made have been described below.

Assessment of fair value for donated goods and services

The assessment of fair value of goods and services donated to the Company is based on an estimation of their replacement cost. The replacement costs is determined mainly by reference to invoiced amounts prepared by suppliers based on their market rates of services or supplying cost of goods. The condition of any goods not used during the year is assessed at each balance date to determine whether any adjustments are necessary to the carrying value.

Assessment of fair value of investment property

Investment property is carried at fair value. The Company's investment property was revalued on 3 July 2024 by independent valuers at \$7,000,000. The critical assumption adopted in determining the valuation included the location of the property, the current strong demand for properties in the area and recent sales data for similar properties.

The Directors have considered the key assumptions adopted by the independent valuer and concluded that the assumptions used at the date of the valuation remain appropriate as at 30 September 2024.

The changes in the fair value of investment properties resulted in a net gain of \$2,043,115, which has been recorded as other income in the statement of profit or loss and other comprehensive income.

# Fundraising information and administration costs

Details of aggregate income and expenditure of fundraising are as follows:

	DONATIONS AND COLLECTIONS \$	OTHER FUNDRAISING INCOME \$	TOTAL INCOME \$	DIRECT EXPENSES \$	2024 NET INCOME \$	2023 NET INCOME \$
Motoring events	3,530,039	112,668	3,642,707	881,158	2,761,549	2,725,304
Other events	174,556	8,635	183,191	32,838	150,354	107,833
Corporate partnerships	1,020,336	3,710	1,024,046	22,130	1,001,915	1,369,768
Individual giving & philanthropy	813,223	13,600	826,823	293,914	532,909	692,754
Community fundraising	434,070	-	434,070	52,574	381,496	431,364
Staffing costs	-	-	-	1,752,349	(1,752,349)	(1,420,523)
Total fundraising	5,972,224	138,613	6,110,837	3,034,963	3,075,874	3,906,500
Contributions towards grants			3,500	-	3,500	375,501
Other income			434,611	-	434,611	273,833
Fair value gain on investment						
property			2,043,115	-	2,043,115	-
Administration costs		_	-	1,923,503	(1,923,503)	(1,676,578)
Net profit before appeals		_	8,592,063	4,958,466	3,633,597	2,879,256
Kids Support Framework expenses (Grants/Delivery/in-kind)			-	2,220,695	(2,220,695)	(4,036,870)
Net surplus/(deficit)			8,592,063	7,179,161	1,412,902	(1,157,614)

The costs of events staff salaries and other costs directly attributable to fundraising events are included in the cost of fundraising above and excluded from administration expenses. Employee expenses of administration staff included as a component of total Administration costs above are separately set out in note 5.

During the year, the organisation received donated goods and services to the value of \$88,755 (2023: \$90,255). As these were acquired for no consideration, the goods and services were valued at current replacement cost and are included in the relevant revenue or expense category.

## Other Income

	2024	2023
	\$	\$
Rental income	268,795	-
Interest received	161,727	104,167
Gain on disposal of property, plant and equipment	-	165,091
Other	4,089	4,575
	434,611	273,833

## **Expenses**

	2024	2023
	\$	\$
Employee expense		
Wages and salaries	821,219	636,459
Staff training and development	7,926	13,160
Recruitment	2,864	99,307
	832,009	748,926
Depreciation and amortisation		
Buildings depreciation	-	43,880
Plant and equipment depreciation	30,925	44,519
Right of use asset amortisation	178,418	90,378
	209,343	178,777
Depreciation allocated to fundraising costs		
Motor vehicles depreciation	61,430	53,716
Cash and Cash Equivalents		
Cash on hand	600	300
Cash at bank	4,668,806	5,871,331
	4,669,406	5,871,631

Cash at bank earns interest at floating rates based on daily bank deposit rates.

Short-term deposits are made for varying periods of between one day and three months, depending on the immediate cash requirements of the Company, and earn interest at the respective short-term deposit rates.

#### 7 **Trade and Other Receivables**

Trade receivables	113,843	-
Accrued income	329,790	51,015
	443,633	51,015

The carrying value of trade receivables is considered a reasonable approximation of fair value due to the short-term deposit rates.

## **Other Financial Assets**

**CURRENT** 

Term deposits 500,000 1,030,188

## Other assets

	2024	2023
	\$	\$
CURRENT		
Prepayments	140,792	127,085
GST receivable	115,343	127,247
	256,135	254,332
NON-CURRENT		
Security deposits	136,603	136,603

# 10 Property, plant and equipment

Plant and equipment at cost	262,107	260,173
Accumulated depreciation	(229,476)	(198,551)
	32,631	61,622
Motor vehicles at cost	247,102	247,102
Accumulated depreciation	(129,996)	(68,566)
	117,106	178,536
	149,737	240,158

## (a) Movements in Carrying Amounts

Movement in the carrying amounts for each class of property, plant and equipment between the beginning and the end of the current financial year:

	Plant and Equipment \$	Motor Vehicles \$	Total \$
Year ended 30 September 2024			
Balance at beginning of the year	61,622	178,536	240,158
Additions	1,934	-	1,934
Depreciation expense	(30,925)	(61,430)	(92,355)
Balance at year end	32,631	117,106	149,737

## 11 Leases

## Company as a lessee

Lease liabilities are secured by the related assets. The financial assets pledged as collateral represent a floating charge and cannot be disposed of without consent of the financier.

## Right-of-use assets

	BUILDINGS \$
Balance at beginning of the year	603,176
Depreciation charge	(178,418)
Remeasurement	26,540
Balance at year end	451,298

## Lease liabilities

The maturity analysis of lease liabilities based on contractual undiscounted cash flows is shown in the table below:

				TOTAL	LEASE LIABILITIES INCLUDED
				UNDISCOUNTED	IN THIS STATEMENT OF
	< 1 YEAR	1 - 5 YEARS	> 5 YEARS	LEASE LIABILITIES	FINANCIAL POSITION
	\$	\$	\$	\$	\$
2024					
Lease liabilities	168,350	251,293	-	419,643	396,763

## 12 Investment Properties

	2024	2023
	\$	\$
At fair value		
Land and building - Owned Property	7,000,000	4,956,885

On 19 December 2022 the company has leased out its owned property at 47 Herbert street, Artarmon to a third party. The property was transferred to Investment property as of this date. The occupancy of the premisses commenced on 1 August 2023, with a 3 month rent free period offered to the lessee.

The property was revalued on 03 July 2024 by independent valuer Augmen Consulting at \$7million, with a net gain of \$2,043,115 recorded in the statement of profit or loss.

# 13 Trade and Other Payables

	2024 \$	2023 \$
Current		
Trade payables	311,182	230,931
Sundry payables and accrued expenses	72,967	42,043
	384,149	272,974

Trade and other payables are unsecured, non-interest bearing and are normally settled within 30 days. The carrying value of trade and other payables is considered a reasonable approximation of fair value due to the short-term nature of the balances.

# 14 Grants payable

Balance at beginning of the year	3,383,233	1,804,799
Appeals granted	2,138,964	4,147,159
Grants paid	(3,216,891)	(2,311,551)
Grants write back	(206,295)	(257,174)
Balance at year end	2,099,011	3,383,233

## 15 Contract Liabilities

Contract liabilities	713,415	426,461
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## 16 Provisions

CURRENT		
Employee benefits	277,807	223,132
NON-CURRENT		
Make good provision	96,352	96,352
Employee benefits	18,945	17,617
	115,297	113,969

Provision is made for employee entitlement benefits accumulated as a result of employees rendering services up to the reporting date. These benefits include long service leave and annual leave.

## 17 Contingencies

In the opinion of the Directors, the Company did not have any contingencies at 30 September 2024 (30 September 2023:None).

## 18 Related Parties

The entity is a member or "Tent" of Variety - the Children's Charity (International). Other entities also members of this body are "Tents" from each State and Territory in Australia, considered related parties to the Company.

The following table provides the total amount of transactions that were entered into with the related parties for the relevant financial year:

	PAYMENT FROM RELATED PARTIES \$	PAYMENT TO RELATED PARTIES \$	AMOUNTS OWNED BY RELATED PARTIES \$	AMOUNTS OWNED TO RELATED PARTIES \$
Variety Tasmania				
2024	86	12,515	-	4,769
2023	-	17,311	-	1,150
Variety Western Australia				
2024	-	54,043	-	6,420
2023	4,349	16,949	-	18,651
Variety Northern Territory				
2024	2,478	-	1,478	-
2023	-	2,647	-	1,878
Variety Queensland				
2024	12,655	44,784	6,660	6,003
2023	-	41.142	-	19,141
Variety South Australia				
2024	-	25,959	-	9,823
2023	-	22,225	-	293
Variety Victoria				
2024	10,210	70,596	-	18,830
2023	-	47,125	-	24,529
Variety Australia				
2024	109,126	55,053	2,758	13,385
2023	60,552	128,100	15,274	33,824
Variety International				
2024	-	30,029	-	-
2023	-	36,606	-	-

## 19 Key Management Personnel Disclosures

## (a) Details of Key Management Personnel as at 30 September 2024

# (i) Directors

Dr Greg Levenston	Director
Jack Cannons, AM	Director
Greg Lewis	Chair
Paul Mullaly	Director
John Dennis	Director
Caoimhe Toouli	Director
Matthew Saunders	Director
Penny Docherty	Director
Tracey Stephens	Director
Roslyn Miller	Director
Tatiana Nikiforova	Director
Andrew Antoniou	Director
Peter Hebbes	Director

## (ii) Employees

Anthony Warner Chief Executive Officer Carolina Cordoba Chief Finance Officer Elizabeth Gearing Head of Kids Support

Tara Beath Head of Marketing and Fundraising (until 26 March 2024)

Brooke Battam Head of Operations

Berthe Youakim Head of Fundraising (from 1 August 2024)

Robert Milne Head of Motoring (from 12 March 2024 until 30 July 2024) Karena Brady Head of People and Culture (from 27 November 2023)

## **(b)** The remuneration paid to key management personnel of the Company:

Short-term employee benefits - Salary and fee
Post-employment benefits - Superannuation
Termination benefits

2024	2023		
\$	\$		
777,283	576,248		
85,895	51,794		
	62,780		
863,178	690,822		

# 20 Auditors' Remuneration

	2024	2023
	\$	\$
Remuneration of the auditor PKF, for:		
- auditing or reviewing the financial statements	27,400	28,900
- in kind donation	(13,600)	(15,100)
- other services	1,300	1,300
	15,100	15,100

# 21 Financial Risk Management

	2024	2023
	\$	\$
Financial assets		
Held at amortised cost		
Cash and cash equivalents	4,669,406	5,871,631
Trade and other receivables	443,633	51,015
Other assets	500,000	1,030,188
	5,613,039	6,952,834
Financial liabilities		
Held at amortised cost		
Trade and other payables	384,149	272,974
Grants payable	2,099,011	3,383,233
Lease Liabilities	396,763	517,215
	2,879,923	4,173,422

## 22 Fair Value Measurement

## Fair value hierarchy

AASB 13 Fair Value Measurement requires all assets and liabilities measured at fair value to be assigned to a level in the fair value hierarchy as follows:

- Unadjusted quoted prices in active markets for identical assets or liabilities that the entity can access Level 1 at the measurement date.
- Level 2 Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly.
- Level 3 Unobservable inputs for the asset or liability.

The table below shows the assigned level for each asset and liability held at fair value by the company:

	Level 1	Level 2	Level 3
	\$	\$	\$
Investment property			\$7,000,000

## 23 Events after the end of the Reporting Period

The financial report was authorised for issue by the Board of Directors on 13 November 2024.

No matters or circumstances have arisen since the end of the financial year which significantly affected or may significantly affect the operations of the Company, the results of those operations or the state of affairs of the Company in future financial years.

## 24 Statutory Information

The registered office and principal place of business of the company is:

Variety - The Children's Charity (NSW/ACT) Suite 1, Level 2, 44 Hampden Rd Artarmon, NSW 2064

## **Directors' Declaration**

In accordance with a resolution of the directors of Variety - the Children's Charity (NSW/ACT), we state that in the opinion of the directors:

- a) the financial statements and notes of the Company are in accordance with the Australian Charities and Not-for-Profits Commission Act 2012, including:
  - i. giving a true and fair view of the Company's financial positions as at 30 September 2024 and of its performance for the year ended on that date; and
  - ii. complying with Australian Accounting Standards Reduced Disclosure Requirements, and the Australian Charities and Not-for-Profits Commission Regulation 2013; and
- b) there are reasonable grounds to believe that the Company will be able to pay all of its debts, as and when they become due and payable;

## Declaration under the Charitable Fundraising Act 1991 (the "Act")

- i. the Statement of Comprehensive Income gives a true and fair view of the state of affairs of the Company with respect to fundraising appeals;
- ii. the Statement of Financial Position gives a true and fair view of the state of affairs of the Company with respect to fundraising appeals;
- iii. the provisions and regulations of the NSW Charitable Fundraising Act 1991 and the conditions attached to the authority to fundraise have been complied with by the Company; and
- iv. the internal controls exercised by the Company are appropriate and effective in accounting for all income received and applied by the Company from any of its fundraising appeals.

Signed in accordance with a resolution of the Board of Directors.

Director Director Matthew Saunders

13 / 11 / 2024 Dated



## PKF(NS) Audit & Assurance Limited Partnership ABN 91 850 861 839

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## INDEPENDENT AUDITOR'S REPORT

## TO THE MEMBERS OF VARIETY - THE CHILDREN'S CHARITY (NSW/ACT)

# Report on the Audit of the Financial Report

## **Opinion**

We have audited the financial report of Variety – the Children's Charity (NSW/ACT) (the Company), which comprises the statement of financial position as at 30 September 2024, the statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the year 2024 then ended, and notes to the financial statements, including material accounting policy information, and the directors' declaration.

In our opinion, the financial report of Variety - the Children's Charity (NSW/ACT), has been prepared in accordance with Division 60 of the Australian Charities and Not-for-profits Commission Act 2012, including:

- giving a true and fair view of the Company's financial position as at 30 September 2024 and of a) its financial performance for the year 2024 then ended; and
- b) complying with Australian Accounting Standards - Simplified Disclosure Requirements and Division 60 of the Australian Charities and Not-for-profits Commission Regulation 2013.

## **Basis for Opinion**

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Report section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Independence

We are independent of the Company in accordance with the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 Code of Ethics for Professional Accountants (including Independence Standard) (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

## Other Information

The directors are responsible for the other information. The other information comprises the information included in the Company's annual report for the year ended 30 September 2024 but does not include the financial report and our auditor's report thereon.

Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon.

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## Other Information (cont'd)

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

## Responsibilities of Directors for the Financial Report

The directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards – Simplified Disclosure Requirements and the *Australian Charities and Not-for-profits Commission Act 2012*. The directors' responsibility also includes such internal control as the directors determine is necessary to enable the preparation of the financial report that is free from material misstatement, whether due to fraud or error.

In preparing the financial report, directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The directors are responsible for overseeing the Company's financial reporting process.

## Auditor's Responsibilities for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial report.

As part of an audit in accordance with the Australian Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial report, whether due to fraud
  or error, design and perform audit procedures responsive to those risks, and obtain audit evidence
  that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a
  material misstatement resulting from fraud is higher than for one resulting from error, as fraud may
  involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal
  control
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
  that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
  effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.



## Auditor's Responsibilities for the Audit of the Financial Report (cont'd)

- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, action taken to eliminate threats or safeguards applied.

KYM REILLY **PARTNER** 

**13 NOVEMBER 2024** SYDNEY, NSW





# Stay in Touch

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