

# 2024-25 Financial Statements

For the Year Ended 30 September 2025 Variety – the Children's Charity NSW/ACT ABN 38 003 354 934



# Variety - the Children's Charity (NSW/ACT)

# Contents

# For the Year Ended 30 September 2025

	Page
Financial Statements	
Directors' Report	1
Auditor's Independence Declaration	8
Statement of Profit or Loss and Other Comprehensive Income	9
Statement of Financial Position	10
Statement of Changes in Equity	11
Statement of Cash Flows	12
Notes to the Financial Statements	13
Directors' Declaration	28
Independent Audit Report	29

# Directors' Report

# 30 September 2025

The directors present their report on Variety the Children's Charity (NSW/ACT) ('Variety') for the financial year ended 30 September 2025.

#### **Directors**

The names of the directors in office at any time during, or since the end of, the year are:

Names	Position	Appointed/Resigned
Greg Lewis	Chair	Appointed November 2013
Jack Cannons AM	Director	Appointed December 2016
Paul Mullaly	Director	Appointed 2009
John Dennis	Director	Appointed 2012
Matthew Saunders	Director	Appointed 2020
Peter Hebbes	Director	Appointed 12 December 2023
Tracey Stephens	Director	Appointed 4 July 2023
Roslyn Miller	Director	Appointed 28 March 2023
Tatiana Nikiforova	Director	Appointed 28 February 2023
Andrew Antoniou	Director	Appointed 12 December 2023

Directors have been in office since the start of the financial year to the date of this report unless otherwise stated.

# **Company secretary**

Carolina Cordoba was the Company Secretary of Variety until 31 March 2025. Anthony Warner was appointed from that

### **Principal activities**

Variety's principal activity involves the running of multiple large scale fundraising events. These include the Variety B to B Bash, NSW Bash, 4WD Adventure, Postie Bike Dash, Adventure Bike Ride and several Spin4Kids and other events.

Variety also runs Hair with Heart, a national hair donation and fundraising campaign.

Variety also enjoys a number of Corporate Partnerships of varying size, the largest of which is Woolworths.

There were no changes to the nature of the Company's activities during the financial year.

Variety - the Children's Charity (NSW/ACT)

# Directors' Report

30 September 2025

#### Strategy for achieving the objectives

Variety has the long-term objective of striving to meet unmet needs that empower children who have a disability, chronic illness, require critical care or are facing financial or geographic disadvantage to reach their full potential regardless of ability or background. Each year this long-term objective is translated into a yearly objective of fundraising and granting appeals.

Variety strives to meet these objectives through the operation of core grants programs, with help of dedicated staff, volunteers and generous individual and corporate supporters.

#### Members' guarantee

In the event of the Company being wound up, member's liability is limited to an amount of \$100. If the Company ceases to operate, assets are distributed to some other institution or institutions with similar objectives.

#### **Operating results**

The surplus of the Company after Kids Support Framework amounted to \$29,386 (2024: \$1,412,902).

A strategy to focus on incremental non-event income has continued during the year, with a plan to grow regular giving. This is a longer-term initiative.

Reserve capital remains in a robust position.

Total Fundraising income for the year was \$6,193,944 (2024: \$6,110,837). The operating results before Kids Support Framework appeals granted and delivery cost for the year was \$2,054,533 (2024: \$3,633,597).

Appeals granted to sick, special needs and disadvantaged children during the financial year were \$1,790,466 (2024: \$1,948,288).

#### Information on directors

# Greg Lewis Qualifications

#### Chair

Greg Lewis has been associated with Variety since 1995 when he was provided with a laptop that enabled him to attend mainstream high school. This support was instrumental in helping Greg, who has Cerebral Palsy, to complete subjects that interested him and ultimately assisted in his career in the IT Industry. Greg started his career in the IT industry in 2002 and now heads up a dedicated team of Helpdesk and IT Consultants as Service Desk Team Lead for a large IT firm.

Since 2005, Greg has been actively assisting Variety by sharing his story at various Variety and Corporate Sponsors events. He has participated in ten B to B Bashes and is a dedicated fundraiser for Variety. In recognition of his contributions, Greg was awarded the 2014 Variety National Youth Hearts Award. Greg joined Young Variety in 2010 and became a member of the Grants committee in 2013. He was appointed to the Board of Variety in November 2013. Since then, Greg has served as Deputy Chair (2021-2023) and is the current Chair of Variety, and Deputy Chair of the Grants Committee. As Current Chair of Variety, Greg is also a current director of Variety Australia (2023-Present).

# Jack Cannons AM Qualifications

#### Director

With a long history of involvement with Variety locally, nationally and internationally, Jack rejoined the Board of Variety in late 2016 after a hiatus.

He's previously held the following roles within the organisation: Board Member of Variety from 1992 - 2011; Chair of Variety from 2004 - 2006; Deputy Chair of Variety Australia from 2006 - 2009; Vice President and Board Member of Variety International from 2006 - 2012; Chair of Variety Australia from 2009 - 2011; and CEO of Variety International from 2012 - 2013.

# Andrew Antoniou Qualifications

#### Director

Andrew joined the Board of Variety in 2023 having spent the past 30 years working in the digital marketing start up sector both in the UK and Australia. He holds a Masters in Strategic Marketing from DeMontfort University along with a Diploma in Marketing from the Chartered Institute of Marketing (UK).

Andrew was a co-founder of Orchard which was acquired in 2021 by ASX listed Enero. Since then, he has taken up a combination of coaching, advising and board membership positions with various companies spanning Media, Fitness and Coaching & Consulting. Andrew was part of the Young Variety committee between 2008 and 2014 and continues his association with a charity close to his heart. Andrew also volunteers as a Primary Ethics teacher.

Information on directors (cont'd)

Paul Mullaly Qualifications Director

Paul's introduction to Variety was by attending an event in late 1980s and then as an entrant in the 1991 B to B Bash. Since that time Paul has supported Variety in many ways including 24 B to B Bashes as either an official or entrant, an entrant in six Newcastle Splashes, volunteering at over 15 Variety Children's Christmas Parties, attending numerous Variety functions including the Heart Awards, lunches, dinners, events and fundraising events. Paul has also attended numerous Variety International Conventions, where, with other members of his family, was awarded an International Presidential Citation for their support of Variety.

In 2009, after almost 10 years on the Sunshine Coach Committee, Paul joined the Board of Variety. During his time on the Board, Paul has served as Deputy Chair, Chair and on numerous committees including Grants, Motoring, Events and Finance. Paul joined as a Board Member of Variety Australia from 2015 - 2021, during this period, he was Chair from 2018 - 2021. After a career of 30 years in the construction and engineering industry, working at times as a Site Engineer, Project Manager, Construction Manager and Managing Director, Paul is currently a director of his family-owned business. Paul holds a Bachelor of Engineering and a master's degree in Engineering Management as well as a commercial pilot's licence.

John Dennis Qualifications

#### Director

John has been a Director of NFP/ DGR status Charities and Foundations since 2001. He has been involved with Variety since 2007 as a major donor and Bash and 4WD participant; as a Board Member since 2012; Deputy Chair from 2015 - 2017 and Chair from 2017 – 2020, sitting on multiple committees. John has been a Board Member of Variety Australia since 2017, its Chair from 2021. John joined USA based Variety International as a Board Member from 2019 and sits on or Chairs multiple committees in Finance, Legal & Governance and is its longest serving current Board member. John holds Bachelor of Commerce (Accounting, Finance & Systems) and Master of Commerce (Finance) degrees.

In 1984, he established the Australian Structured Finance Group a leading corporate finance business. As CEO since inception, John's experience extends to all aspects of business networking, revenue generation, management, compliance and corporate governance. In 2003, John was elected to the governing Council of finance industry lobby group the Australian Equipment Lessors Association (AELA) whose members fund over \$90 billion of assets across Australia, becoming Deputy Chairman in 2006 - 2007 and Chairman in 2007 - 2008. In 2017 as its longest serving Councillor, he represented AELA in its restructure into the Equipment Finance Division of the Australian Finance Industry Association where he still remains engaged on various committees with other industry CEO's and leaders. John offers strong fundraising experience - both at micro and macro level; he has sound financial management and compliance skills; he has long term experience at Committee/Board/Council level within charitable foundations and industry lobby groups; he is an active networker and has a strong affinity with Variety and the work we undertake.

Matthew Saunders
Qualifications

#### Director

Matthew (Mat) joined the Board of Variety in 2020 and has worked with KPMG for over 35 years. Mat is a Chartered Accountant, his last 25 years' experience at KPMG has largely focused on Merger & Acquisition (M&A) activity specialising in due diligence. Mat has had exposure to some of Australia's largest M&A deals looking at transformational transactions that are complex and often associated with large scale transformation and high-profile transactions. This has given Mat experience in working with some of Australia's largest businesses and Government organisations. He brings skills around team leadership having been a Partner at KPMG since 2007 and he is the Partner-in-charge for KPMG Australia's Integration & Separation team of approximately 50 partners and staff. Mat has been heavily involved in organising and participating in Spin 4 Kids events and leads our Finance and Audit Committee.

Information on directors (cont'd)

Peter Hebbes

Director

Qualifications

Peter is a Life Member of Variety and has been an active supporter and volunteer worker for the charity for over 40 years and is also the Chair of Variety Scholarship Committee and a Membership Committee member. In the past he has served as the Chief Barker (Chair), Board Member, membership secretary, national chairman of motoring events, organiser of many fundraising committees, crew member and has attended several Variety International conventions both in Australia and overseas.

By profession Peter has been in the entertainment industry for over 50 years primarily as music publisher, consultant and business manager having been the Managing Director of Festival Music and Publishing, Universal Music Publishing and his own independent company Hebbes Music Group. He has served on various music industry boards APRA, MIAC, CMAA, AMCOS and AMPAL Boards. He is the co-founder and trustee of the Australian music industry's major fundraising event "The Golden Stave Foundation" now in its 45th year, past director of Nordoff Music Therapy, The NSW Standing Committee on Adoption and the Australian Society for Intercountry Adoption.

Tracey Stephens Qualifications Director

Tracey has worked in Finance for over 15 years and in Public Education as a Special Needs educator for over 24 years, currently is the Principal of Newcastle Senior School. As the sibling and aunty of people with special needs she is drawn to helping not only raise awareness but also much needed funds in this area. She has been an active member of Variety for over 20 years and is now embracing her role as a Board Member. She is a passionate believer in inclusivity and providing opportunities for all in need. She would like to continue to assist young people in need in any way that she can through her job and as an active member of Variety.

Roslyn Miller Qualifications Director

Roslyn joined as Board Member of Variety in 2023. She has been actively involved in the not-for-profit sector for over 20 years, working for large and small charities including Cancer Council NSW, The Girls & Boys Brigade, Mirabel Foundation and Asthma Victoria.

Having been a Foster Carer, she is focused on improving the lives of children, allowing them the opportunity to grow and fulfil their potential.

Tatiana Nikiforova Qualifications Director

Tatiana has over a decade of experience in finance and property having worked as a fixed income trader in financial markets prior to investing into alternative asset classes. Now she runs Allegion Funds, providing private lending, capital advisory and M&A services. Tatiana holds an MBA with Distinction from INSEAD, Diploma in Financial Markets, B. Commerce in Finance & Economics from the University of Sydney and St Gallen University (Switzerland). Tatiana is on the advisory committee for the Foundation of the Art Gallery of NSW. Tatiana joined the board of Variety in 2023.

# Directors' Report

30 September 2025

#### **Meetings of directors**

During the financial year, 12 meetings of directors (including committees of directors) were held. Attendances by each director during the year were as follows:

	Directors' Meetings			
	Number eligible to attend	Number attended		
Greg Lewis	12	12		
Andrew Antoniou	12	7		
Jack Cannons, AM	12	8		
John Dennis	12	11		
Mat Saunders	12	12		
Paul Mullaly	12	12		
Peter Hebbes, AM	12	10		
Roslyn Miller	12	10		
Tatiana Nikiforova	12	10		
Tracey Stephens	12	12		

## Significant changes in state of affairs

There have been no significant changes in the state of affairs of entities in the Company during the year.

#### Events after the reporting date

No matters or circumstances have arisen since the end of the financial year which significantly affected or could significantly affect the operations of the Company, the results of those operations or the state of affairs of the Company in future financial years.

## Future developments and results

Variety will continue to pursue its charitable objectives described above.

#### **Environmental matters**

The Company's operations are not regulated by any significant environmental regulations under a law of the Commonwealth or of a state or territory.

#### Indemnification and insurance of officers and auditor

Variety has, during the financial year, paid an insurance premium in respect of an insurance policy for the benefit of the Directors and Executive Officers of Variety. The insurance is in the normal course of business and grants indemnity for liabilities permitted to be identified by Variety under Section 300 of the Corporations Act 2001. In accordance with commercial practice, the insurance policy prohibits disclosure of the terms of the policy including the nature of the liability insured against and the amount of the premium.

# Auditor's independence declaration

The auditor's independence declaration in accordance with section 307C of the *Corporations Act 2001* for the year ended 30 September 2025 has been received and can be found on page 8 of the financial report.

Signed in accordance with a resolution of the Board of Directors:

Director: Director: Matthew Saunders

Dated: 13/11/2025



#### PKF(NS) Audit & Assurance Limited Partnership ABN 91850861839

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Auditors' Independence Declaration under Section 60-40 of the Charities and Not-forprofits Commission Act 2012 to the Directors of Variety- the Children's Charity (NSW/ACT)

I declare that, to the best of my knowledge and belief, during the year ended 30 September 2025, there have been:

- (i) no contraventions of the auditor independence requirements as set out in Section 60-40 of the Charities and Not-for-profits Commission Act 2012 in relation to the audit; and
- (ii) no contraventions of any applicable code of professional conduct in relation to the audit.

PKF

KYM REILLY PARTNER

13 NOVEMBER 2025 SYDNEY, NSW

# Statement of Profit or Loss and Other Comprehensive Income For the Year Ended 30 September 2025

		2025	2024
	Note	\$	\$
Donations and collections	4	6,100,909	5,972,224
Other fundraising income	4 .	93,035	138,613
		6,193,944	6,110,837
Contributions towards appeals granted	4	-	3,500
		6,193,944	6,114,337
Fair value adjustment on investment property gains	4	-	2,043,115
Other income	4	549,534	434,611
Total income		6,743,478	8,592,063
Event production costs	•	(1,140,944)	(1,359,638)
Merchandise costs		(17,755)	(8,060)
Fundraising costs		(1,578,730)	(1,667,265)
Total direct costs	4	(2,737,429)	(3,034,963)
	•	(2,101,420)	(0,001,000)
Gross profit	<u>.</u>	4,006,049	5,557,100
Employee expense	5	(980,560)	(832,009)
Advertising and promotion		(84,291)	(185,262)
Bank charges		(18,468)	(22,807)
Occupancy costs		(83,287)	(98,922)
Other expenses		(235,773)	(221,192)
Travel and accommodation		(55,696)	(60,748)
Depreciation and amortisation	5	(207,132)	(209,343)
Amortisation		-	(464)
International and national dues (non-cash)		(100,081)	(92,246)
Insurance		(96,488)	(95,339)
Consultants		(89,740)	(105,171)
Total administrative costs	4	(1,951,516)	(1,923,503)
Surplus before Kids Support Framework appeals and delivery		2,054,533	3,633,597
Kids Support Framework - granted		(1,790,466)	(1,948,288)
Kids Support Framework - delivery		(234,681)	(272,407)
Total Kids Support Framework	4	(2,025,147)	(2,220,695)
Net surplus for the year	•	29,386	1,412,902
	4		
Total comprehensive income for the year	=	29,386	1,412,902

# Statement of Financial Position

# As at 30 September 2025

	Note	2025 \$	2024 \$
ASSETS			
CURRENT ASSETS			
Cash and cash equivalents	6	4,778,528	4,669,406
Trade and other receivables	7	213,557	443,633
Term deposit		-	500,000
Other assets	8	164,379	256,135
TOTAL CURRENT ASSETS	•	5,156,464	5,869,174
NON-CURRENT ASSETS	·		
Property, plant and equipment	9	67,545	149,737
Right of use asset	10	278,468	451,298
Investment properties	11	7,000,000	7,000,000
Other assets	8	136,603	136,603
TOTAL NON-CURRENT ASSETS	<u>-</u>	7,482,616	7,737,638
TOTAL ASSETS	_	12,639,080	13,606,812
LIABILITIES CURRENT LIABILITIES			
Trade and other payables	12	274,382	384,149
Grants payable	13	1,364,347	2,099,011
Lease liabilities	10	90,548	159,510
Contract liabilities	14	621,579	713,415
Provisions	15	348,658	277,807
TOTAL CURRENT LIABILITIES	•	2,699,514	3,633,892
NON-CURRENT LIABILITIES	•		
Lease liabilities	10	155,213	237,253
Provisions	15	134,597	115,297
TOTAL NON-CURRENT LIABILITIES	_	289,810	352,550
TOTAL LIABILITIES		2,989,324	3,986,442
NET ASSETS		9,649,756	9,620,370
	=		
EQUITY			
Retained earnings		7,133,811	7,104,425
Revaluation reserve	-	2,515,945	2,515,945
TOTAL EQUITY	=	9,649,756	9,620,370

# Statement of Changes in Equity For the Year Ended 30 September 2025

	Retained Earnings \$	Revaluation Reserve \$	Total \$
Balance at 1 October 2024	7,104,425	2,515,945	9,620,370
Surplus for the year	29,386	-	29,386
Balance at 30 September 2025	7,133,811	2,515,945	9,649,756
Balance at 1 October 2023	5,691,523	2,515,945	8,207,468
Surplus for the year	1,412,902	-	1,412,902
Balance at 30 September 2024	7,104,425	2,515,945	9,620,370

# Statement of Cash Flows

# For the Year Ended 30 September 2025

	Note	2025 \$	2024 \$
CASH FLOWS FROM OPERATING ACTIVITIES:			
Receipts from donors, sponsors, members and functions		6,757,707	6,948,479
Payments to suppliers and employees		(4,643,426)	(5,458,820)
Kids support grants paid		(2,451,124)	(3,216,891)
Interest received		136,641	161,727
Interest paid		(13,504)	(17,982)
Net cash used in operating activities		(213,706)	(1,583,487)
CASH FLOWS FROM INVESTING ACTIVITIES: Purchase of property, plant and equipment		(16,756)	(1,934)
Net proceeds from financial assets		500,000	530,188
Net cash provided by investing activities		483,244	528,254
CASH FLOWS FROM FINANCING ACTIVITIES:			
Payment of lease liabilities		(160,416)	(146,992)
Net cash used in financing activities		(160,416)	(146,992)
Net increase/(decrease) in cash and cash equivalents held Cash and cash equivalents at beginning of the year		109,122 4,669,406	(1,202,225) 5,871,631
Cash and cash equivalents at year end	6	4,778,528	4,669,406

# For the Year Ended 30 September 2025

The financial report covers Variety - The Children's Charity (NSW/ACT) ("Variety") as an individual entity. Variety is a not-for-profit Company, registered and domiciled in Australia.

The functional and presentation currency of Variety is Australian dollars.

Certain comparative amounts have been reclassified where necessary to provide consistency with current period disclosures. The restatement did not result in any changes to the financial position, results or cash flows as reported in previous periods.

#### 1 Basis of preparation

The financial statements are general purpose financial statements that have been prepared in accordance with the Australian Accounting Standards - Simplified Disclosures and the Australian Charities and Not-for-profits Commission Act 2012.

The financial statements have been prepared on a going concern basis.

The financial statements have been prepared on the historical cost basis, unless otherwise stated.

#### 2 Material accounting policies

#### (a) Revenue and other income

The revenue recognition policies for the principal revenue streams of the Company are:

#### **Events revenue**

Event revenue from donations is recognised in the financial year it is received. Cost recovery and expenses, such as the provision fee on motoring events that are refundable if asked, are recognised when the event occurs.

#### Corporate partnership revenue

Donations from Variety's Corporate Partners are recognised when they are received.

#### Community fundraising

Revenue from fundraising includes all funds raised for the activities under the fundraising authority of the Company which is in compliance with Charitable Fundraising Act 1991 (NSW). The donation portion of revenue received is recognised within the financial year. Sponsorships, registrations, provision fees, ticketing and expenses relating to the fundraising events are recognised when the event occurs.

# For the Year Ended 30 September 2025

#### 2 Material accounting policies (cont'd)

#### (a) Revenue and other income (cont'd)

#### Individual giving and philanthropy and other donations

Revenue from individual giving and philanthropy without any considerations or the consideration paid is significantly less than the assets' fair value are recognised in the statement of comprehensive income as income when the company gains control of the contribution or the right to receive the contribution. Goods are donated to be sold at auctions, or to be used in events or functions. In both cases, they are recognised as revenue at their replacement cost, and expensed when the goods are sold, or otherwise used.

Donated services, such as the use of a conference centre to host an event, are recognised as revenue at their replacement cost. An equivalent amount is recognised as an expense, relating to the type of service donated.

The pledges received are not recognised as income until received in cash or till a firm commitment has been received.

#### Interest

Interest revenue is recognised as interest accrues using the effective interest method.

#### Other revenue

All other revenue is recognised when performance obligations have been satisfied.

All revenue is stated net of the amount of goods and services tax (GST).

#### **Contract liabilities**

Contract liabilities include event sponsorship and grant revenue received in advance and are carried at the original amount for goods and services to be provided after the year end.

#### (b) Goods and services tax (GST)

Revenue, expenses and assets are recognised net of the amount of goods and services tax (GST), except where the amount of GST incurred is not recoverable from the Australian Taxation Office (ATO).

Receivables and payable are stated inclusive of GST.

Cash flows in the statement of cash flows are included on a gross basis and the GST component of cash flows arising from investing and financing activities which is recoverable from, or payable to, the taxation authority is classified as operating cash flows.

#### (c) Income tax

The Company is exempt from income tax under Division 50 of the Income Tax Assessment Act 1997.

#### (d) Property, plant and equipment

Property, plant and equipment is depreciated on a straight-line basis over the asset's useful life to the Company, commencing when the asset is ready for use.

# For the Year Ended 30 September 2025

#### 2 Material accounting policies (cont'd)

#### (d) Property, plant and equipment (cont'd)

The estimated useful lives used for each class of depreciable asset are shown below:

Fixed asset class	Useful life
Plant and equipment	3-5 years
Motor vehicles	4 years
Property improvements	4 years

At the end of each annual reporting period, the depreciation method, useful life and residual value of each asset is reviewed. Any revisions are accounted for prospectively as a change in estimate.

#### (e) Investment property

Investment property is carried at fair value. Changes to fair value are recorded in the statement of profit or loss and other comprehensive income as other income/expenses.

#### (f) Financial instruments

#### Financial assets

The Company's financial assets measured at amortised cost comprise trade and other receivables and cash and cash equivalents and other financial assets in the statement of financial position. Subsequent to initial recognition, these assets are carried at amortised cost using the effective interest rate method less provision for impairment.

Interest income and impairment are recognised in profit or loss. Gain or loss on derecognition is recognised in profit or loss.

#### Impairment of financial assets

The Company uses the presumption that an asset which is more than 30 days past due has seen a significant increase in credit risk.

The Company uses the presumption that a financial asset is in default when:

- the other party is unlikely to pay its credit obligations to the Company in full, without recourse to the Company to actions such as realising security (if any is held); or
- the financial assets is more than 90 days past due.

Credit losses are measured as the present value of the difference between the cash flows due to the Company in accordance with the contract and the cash flows expected to be received. This is applied using a probability weighted approach.

# For the Year Ended 30 September 2025

#### 2 Material accounting policies (cont'd)

#### (f) Financial instruments (cont'd)

#### **Financial liabilities**

Financial liabilities are classified as either financial liabilities 'at fair value through profit or loss' or other financial liabilities depending on the purpose for which the liability was acquired.

The Company's financial liabilities include trade and other payables, grants payable and lease liabilities, which are measured at amortised cost using the effective interest rate method.

#### (g) Cash and cash equivalents

Cash and cash equivalents in the statement of financial position comprises cash on hand, demand deposits and short-term investments which are readily convertible to known amounts of cash and which are subject to an insignificant risk of change in value.

#### (h) Impairment of non-financial assets

Non-financial assets are tested for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable.

At each reporting date, the Company assesses whether there is any indication that an asset may be impaired. Where an indicator of impairment exists, the Company makes a formal estimate of recoverable amount.

An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. Recoverable amount is the higher of an asset's fair value less costs to sell and value in use. In determining recoverable amount, the expected net cash flows have been discounted to their present value using a market determined risk adjusted discount rate. Non-financial assets that suffered an impairment are tested for possible reversal of the impairment whenever events or changes in circumstances indicate that the impairment may have reversed. No indicators for impairment have been identified by Management and as such no specific impairment testing has been done.

#### (i) Leases

At inception of a contract, the Company assesses whether a lease exists - i.e. does the contract convey the right to control the use of an identified asset for a period of time in exchange for consideration.

The Company has elected to apply the exceptions to lease accounting to both short term leases (i.e. leases with a term of less than or equal to 12 months) and leases of low-value assets. The Company recognises the payments associated with these leases as an expense on a straight-line basis over the lease term.

#### (j) Grants payable

Grants payable are approved by the board resulting in a constructive obligation to make a further payment to the applicant. The grant payable is recognised at the nominal value approved by the board.

#### (k) Provisions

Provisions are recognised when the Company has a legal or constructive obligation, as a result of past events, for which it is probable that an outflow of economic benefits will result and that outflow can be reliably measured.

For the Year Ended 30 September 2025

#### 2 Material accounting policies (cont'd)

#### (k) Provisions (cont'd)

Provisions are recognised when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Provisions are not recognised for future operating losses.

If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.

#### (I) Employee benefits

Liabilities for wages and salaries, including non-monetary benefits, and annual leave expected to be settled within 12 months of the reporting date are recognised in respect of employees' services up to the reporting date. They are measured at the amounts expected to be paid when the liabilities are settled. Expenses for non-accumulating sick leave are recognised when the leave is taken and are measured at the rates paid or payable.

The liability for long service leave is recognised and measured as the present value of expected future payments to be made in respect of services provided by employees up to the reporting date. Consideration is given to expected future wage and salary levels, experience of employee departures, and periods of service. Expected future payments are discounted using market yields at the reporting date on national high quality corporate bonds with terms to maturity and currencies that match, as closely as possible, the estimated future cash outflows.

#### (m) Material accounting policy information

#### New accounting standards for application in future periods

Australian Accounting Standards and Interpretations that have recently been issued or amended but are not yet mandatory, have not been early adopted by the Company for the annual reporting period ended 30 September 2025. The Company's assessment of the impact of these new or amended Accounting Standards and Interpretations, most relevant to the Company, are set out below.

#### AASB 18 Presentation and Disclosure in Financial Statements

In June 2024, the AASB issued a new standard AASB 18 Presentation and Disclosure in Financial Statements, which will be effective for the Company from 1 July 2027 and is required to be applied retrospectively. AASB 18 will replace AASB 101 Presentation of Financial Statements and introduces new requirements to improve entities' reporting of financial performance and give investors a better basis for analysing and comparing entities. These requirements aim to improve comparability in the income statement, enhance transparency of management- defined performance measures and provide useful grouping of information in the financial statements. The Company continues to assess the impact of adopting AASB 18.

There are no other new standards or amendments to existing standards that are not yet effective which are expected to have a material impact on the Company's financial statements.

#### 3 Critical accounting estimates and judgments

The significant estimates and judgements made have been described below.

Assessment of fair value for donated goods and services

# For the Year Ended 30 September 2025

#### 3 Critical accounting estimates and judgments (cont'd)

The assessment of fair value of goods and services donated to the Company is based on an estimation of their replacement cost. The replacement costs is determined mainly by reference to invoiced amounts prepared by suppliers based on their market rates of services or supplying cost of goods. The condition of any goods not used during the year is assessed at each balance date to determine whether any adjustments are necessary to the carrying value.

Assessment of fair value of investment property

Investment property is carried at fair value. The Company's investment property was last independently valued in previous financial year. The critical assumption adopted in determining the valuation included the location of the property, the current strong demand for properties in the area and recent sales data for similar properties.

The Directors have considered the key assumptions adopted by the independent valuer and concluded that the assumptions used in previous financial year remain appropriate as at 30 September 2025.

There was no change in the fair value of the investment properties within the year ended 30 September 2025.

For the Year Ended 30 September 2025

## 4 Fundraising information and administration costs

Details of aggregate income and expenditure of fundraising are as follows:

	Donations and Collections	Other Fundraising Income	Total Income	Direct Expenses	2025 Net Income	2024 Net Income
	\$	\$	\$	\$	\$	\$
Motoring events	3,667,180	28,813	3,695,993	(598,596)	3,097,397	2,761,549
Other events	281,105	49,676	330,781	(78,842)	251,940	150,354
Corporate partnerships	686,328	-	686,328	(3,504)	682,823	1,001,915
Individual giving & philanthropy	1,149,676	14,546	1,164,222	(332,489)	831,733	532,909
Community fundraising	316,620	-	316,620	(53,552)	263,068	381,496
Staffing costs	-	-	-	(1,670,446)	(1,670,446)	(1,752,349)
Total fundraising	6,100,909	93,035	6,193,944	(2,737,429)	3,456,515	3,075,874
Contributions towards grants			-	-	-	3,500
Other income			549,534	-	549,534	434,611
Fair value gain on investment property			-	-	-	2,043,115
Administration costs		_	-	(1,951,516)	(1,951,516)	(1,923,503)
Net profit before Kids Support Framework			6,743,478	(4,688,945)	2,054,533	3,633,597
Kids Support Framework expenses		-	0,170,710	(4,000,040)	2,007,000	3,000,091
(grants/delivery/in-kind)			-	(2,025,147)	(2,025,147)	(2,220,695)
Net surplus/(deficit)			6,743,478	(6,714,092)	29,386	1,412,902

The costs of events staff salaries and other costs directly attributable to fundraising events are included in the cost of fundraising above and excluded from administration expenses. Employee expenses of administration staff included as a component of total Administration costs above are separately set out in note 5.

During the year, the Company received donated goods and services to the value of \$17,885 (2024: \$88,755). As these were acquired for no consideration, the goods and services were valued at current replacement cost and are included in the relevant revenue or expense category.

#### Other Income

	2025	2024
	\$	\$
Rental income	306,627	268,795
Interest income	136,641	161,727
Gain on disposal of property, plant and equipment	67,304	-
Other income	38,962	4,089
	549,534	434,611

# For the Year Ended 30 September 2025

## 5 Expenses

	2025 \$	2024 \$
Employee expense		
Wages and salaries	945,863	821,219
Staff training and development	10,599	7,926
Recruitment	24,098	2,864
	980,560	832,009
Depreciation and amortisation		
Plant and equipment depreciation	24,887	30,925
Right of use asset amortisation	182,245	178,418
	207,132	209,343
Depreciation allocated to fundraising costs		
Motor vehicles depreciation	61,429	61,430
6 Cash and cash equivalents		
Cash on hand	1,100	600
Cash at bank	4,777,428	4,668,806
	4,778,528	4,669,406

Cash at bank earns interest at floating rates based on daily bank deposit rates.

Short-term deposits are made for varying periods of between one day and three months, depending on the immediate cash requirements of the Company, and earn interest at the respective short-term deposit rates.

## 7 Trade and other receivables

Trade receivables	14,304	113,843
Accrued income	199,253	329,790
	213,557	443,633

The carrying value of trade receivables is considered a reasonable approximation of fair value due to the short-term deposit rates.

# For the Year Ended 30 September 2025

#### 8 Other assets

		2025	2024
		\$	\$
	CURRENT		
	Prepayments	113,808	140,792
	GST receivable	50,571	115,343
		164,379	256,135
	NON-CURRENT		
	Security deposits	136,603	136,603
9	Property, plant and equipment		
	Plant and equipment		
	At cost	278,863	262,107
	Accumulated depreciation	(254,363)	(229,476)
		24,500	32,631
	Motor vehicles		
	At cost	161,349	247,102
	Accumulated depreciation	(118,304)	(129,996)
		43,045	117,106
		67,545	149,737

## (a) Movements in carrying amounts

Movement in the carrying amounts for each class of property, plant and equipment between the beginning and the end of the current financial year:

	Plant and equipment \$	Motor vehicles \$	Total \$
Year ended 30 September 2025			
Balance at the beginning of year	32,631	117,106	149,737
Additions	16,756	-	16,756
Write offs	-	(12,632)	(12,632)
Depreciation expense	(24,887)	(61,429)	(86,316)
Balance at the end of the year	24,500	43,045	67,545

For the Year Ended 30 September 2025

#### 10 Leases

#### The Company as a lessee

Lease liabilities are secured by the related assets. The financial assets pledged as collateral represent a floating charge and cannot be disposed of without consent of the financier.

#### Right-of-use assets

	2025	2024
	\$	\$
Balance at beginning of the year	451,298	603,176
Depreciation charge	(182,245)	(178,418)
Remeasurement	9,415	26,540
Balance at end of year	278,468	451,298

#### Lease liabilities

The maturity analysis of lease liabilities based on contractual undiscounted cash flows is shown in the table below:

	< 1 year	1 - 5 years	> 5 years	Total undiscounted lease liabilities	Lease liabilities included in this Statement of Financial Position
	\$	\$	\$	\$	\$
2025					
Lease liabilities	95,679	155,684	-	251,363	245,761
2024					
Lease liabilities	168,350	251,293	-	419,643	396,763

## 11 Investment properties

	2025	2024
	\$	\$
At fair value		
Land and building - owned property	7,000,000	7,000,000

On 19 December 2022 the Company leased out its owned property at 47 Herbert Street, Artarmon to a third party. The property was transferred to Investment property as of this date. The occupancy of the premisses commenced on 1 August 2023, with a 3 month rent free period offered to the lessee.

The property was last independently valued at 30 September 2024.

# For the Year Ended 30 September 2025

## 12 Trade and other payables

	2025	2024
Current	\$	\$
Trade payables	98,548	126,688
Wages payable	-	63,402
PAYG payable	39,773	42,418
Super payable	72,789	70,154
Sundry payables and accrued expenses	63,272	81,487
	274,382	384,149

Trade and other payables are unsecured, non-interest bearing and are normally settled within 30 days. The carrying value of trade and other payables is considered a reasonable approximation of fair value due to the short-term nature of the balances.

## 13 Grants payable

	Balance at beginning of the year	2,099,011	3,383,233
	Appeals granted	1,952,630	2,138,964
	Grants paid	(2,451,124)	(3,216,891)
	Grants write back	(236,170)	(206,295)
	Balance at year end	1,364,347	2,099,011
14	Contract liabilities		
	Contract liabilities	621,579	713,415
15	Provisions		
	CURRENT		
	Employee benefits	348,658	277,807
	NON-CURRENT		
	Make good provision	96,352	96,352
	Employee benefits	38,245	18,945
		134,597	115,297

Provision is made for employee entitlement benefits accumulated as a result of employees rendering services up to the reporting date. These benefits include long service leave and annual leave.

## 16 Contingencies

In the opinion of the Directors, the Company did not have any contingencies at 30 September 2025 (30 September 2024: None).

For the Year Ended 30 September 2025

## 17 Related parties

The entity is a member or "Tent" of Variety - the Children's Charity (International). Other entities also members of this body are "Tents" from each State and Territory in Australia, considered related parties to the Company.

The following table provides the total amount of transactions that were entered into with the related parties for the relevant financial year:

	Payment from related parties	Payment to related parties	Amounts owed by related parties	
Variety Tasmania				
2025	2,432	7,572	-	4,588
2024	86	12,515	-	4,769
Variety Western Australia				
2025	3,598	28,070	-	1,494
2024	-	54,043	-	6,420
Variety Northern Territory				
2025	824	6,044	<del>-</del>	2,059
2024	2,478	-	1,478	-
Variety Queensland				
2025	27,550	45,438	-	15,451
2024	12,655	44,784	6,660	6,003
Variety South Australia				
2025	6,827	29,392	<del>-</del>	75
2024	-	25,959	-	9,823
Variety Victoria				
2025	4,427	46,531	-	2,735
2024	10,210	70,596	-	18,830
Variety Australia				
2025	52,119	130,212	8,790	-
2024	109,126	55,053	2,758	13,385
Variety International				
2025	-	22,502		-
2024	-	30,029	-	-

# For the Year Ended 30 September 2025

#### 18 Key management personnel disclosures

(a) Details of key management personnel as at 30 September 2025:

(i) Directors	
Gregory Lewis	Chair
Jack Cannons, AM	Director
Paul Mullaly	Director
John Dennis	Director
Matthew Saunders	Director
Tracey Stephens	Director
Roslyn Miller	Director
Tatiana Nikiforover	Director
Andrew Antoniou	Director
Peter Hebbes	Director

(ii) Employees

19

Anthony Warner Chief Executive Officer

Carolina Cordoba Chief Finance Officer (until March 2025)
Danielle Warren-Smith Head of Finance (from April 2025)

Elizabeth Gearing

Head of Kids Support (until December 2024)

Lara Kerr

Head of Kids Support (from January 2025)

Kamina Polivnick Head of Marketing and Fundraising (until September 2025) Sonya Link Head of Marketing and Fundraising (from September 2025)

Brooke Battam Head of Operations
Berthe Youakim Head of Fundraising

Karena Dinning Head of People and Culture (until December 2024)
Marissa Tate Head of People and Culture (from March 2025)

The remuneration paid to key management personnel of the Company.

	2025	2024
	\$	\$
Short-term employee benefits - salary and fees	855,411	777,283
Post-employment benefits - superannuation	97,727	85,895
	953,138	863,178
Auditors' remuneration		
Remuneration of the auditor PKF, for:		
- auditing or reviewing the financial statements	28,770	27,400
- in kind donation	(14,385)	(13,600)
- other services	1,365	1,300
	15,750	15,100

# For the Year Ended 30 September 2025

## 20 Financial risk management

	2025 \$	2024 \$
Financial assets Held at amortised cost		
Cash and cash equivalents	4,778,528	4,669,406
Trade and other receivables	213,557	443,633
Term deposit		500,000
	4,992,085	5,613,039
Financial liabilities		
Held at amortised cost		
Trade and other payables	274,382	384,149
Grants payable	1,364,347	2,099,011
Lease liabilities	245,761	396,763
	1,884,490	2,879,923

## 21 Fair value measurement

## Fair value hierarchy

AASB 13 Fair Value Measurement requires all assets and liabilities measured at fair value to be assigned to a level in the fair value hierarchy as follows:

Level 1	Unadjusted quoted prices in active markets for identical assets or liabilities that the entity can access at the measurement date.
Level 2	Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly.
Level 3	Unobservable inputs for the asset or liability.

The table below shows the assigned level for each asset and liability held at fair value by the Company:

	Level 1	Level 2	Level 3
	\$	\$	\$
Investment property	-	-	7,000,000

For the Year Ended 30 September 2025

#### 22 Events after the end of the reporting period

The financial report was authorised for issue by the Board of Directors on 13 November 2025.

No matters or circumstances have arisen since the end of the financial year which significantly affected or may significantly affect the operations of the Company, the results of those operations or the state of affairs of the Company in future financial years.

## 23 Statutory Information

The registered office and principal place of business of the Company is: Variety - The Children's Charity (NSW/ACT)
Suite 1, Level 2, 44 Hampden Rd
Artarmon, NSW 2064

## **Directors' Declaration**

In accordance with a resolution of the directors of Variety - the Children's Charity (NSW/ACT), we state that in the opinion of the directors:

- a) the financial statements and notes of the Company are in accordance with the *Australian Charities and Not-for-Profits Commission Act 2012*, including:
  - giving a true and fair view of the Company's financial positions as at 30 September 2025 and of its performance for the year ended on that date; and
  - ii. complying with Australian Accounting Standards Reduced Disclosure Requirements, and the Australian Charities and Not-for-Profits Commission Regulation 2013; and
- b) there are reasonable grounds to believe that the Company will be able to pay all of its debts, as and when they become due and payable;

#### Declaration under the Charitable Fundraising Act 1991 (the "Act")

- the Statement of Comprehensive Income gives a true and fair view of the state of affairs of the Company with respect to fundraising appeals;
- ii. the Statement of Financial Position gives a true and fair view of the state of affairs of the Company with respect to fundraising appeals;
- iii. the provisions and regulations of the NSW Charitable Fundraising Act 1991 and the conditions attached to the authority to fundraise have been complied with by the Company; and
- iv. the internal controls exercised by the Company are appropriate and effective in accounting for all income received and applied by the Company from any of its fundraising appeals.

Signed in accordance with a resolution of the Board of Directors.

Director

Greg Lewis

Director

Matthew Saunders

Dated 13/11/2025



#### PKF(NS) Audit & Assurance Limited Partnership ABN 91 850 861 839

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#### INDEPENDENT AUDITOR'S REPORT

#### TO THE MEMBERS OF VARIETY - THE CHILDREN'S CHARITY (NSW/ACT)

### Report on the Audit of the Financial Report

#### Opinion

We have audited the financial report of Variety – the Children's Charity (NSW/ACT) (the Company), which comprises the statement of financial position as at 30 September 2025, the statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the year 2025 then ended, and notes to the financial statements, including material accounting policy information, and the directors' declaration.

In our opinion the financial report of Variety – the Children's Charity (NSW/ACT, has been prepared in accordance with *Division 60 of the Australian Charities and Not-for-profits Commission Act 2012*, including:

- a) giving a true and fair view of the Company's financial position as at 30 September 2025 and of its financial performance for the year 2025 then ended; and
- b) complying with Australian Accounting Standards Simplified Disclosure Requirements and Division 60 of the Australian Charities and Not-for-profits Commission Regulation 2013.

#### **Basis for Opinion**

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Report* section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Independence

We are independent of the Company in accordance with the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 Code of Ethics for Professional Accountants (including Independence Standard) (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We confirm that the independence declaration required by the Corporations Act 2001, which has been given to the directors of the Company, would be in the same terms if given to the directors as at the time of this auditor's report

#### Other Information

The directors are responsible for the other information. The other information comprises the information included in the Company's annual report for the year ended September 2025 but does not include the financial report and our auditor's report thereon.

Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon.

PKF (NS) Audit & Assurance Limited Partnership is a member of PKF Global, the network of member firms of PKF International Limited, each of which is a separately owned legal entity and does not accept any responsibility or liability for the actions or inactions of any individual member or correspondent firm (s). Liability limited by a scheme approved under Professional Standards Legislation.

### Variety - the Children's Charity (NSW/ACT)



#### Other Information (cont'd)

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### Responsibilities of Directors for the Financial Report

The directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards – Simplified Disclosure Requirements and the *Australian Charities and Not-for-profits Commission Act 2012*. The directors' responsibility also includes such internal control as the directors determine is necessary to enable the preparation of the financial report that is free from material misstatement, whether due to fraud or error.

In preparing the financial report, directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The directors are responsible for overseeing the Company's financial reporting process.

#### Auditor's Responsibilities for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial report.

As part of an audit in accordance with the Australian Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial report, whether due to fraud
  or error, design and perform audit procedures responsive to those risks, and obtain audit evidence
  that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a
  material misstatement resulting from fraud is higher than for one resulting from error, as fraud may
  involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal
  control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
  that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
  effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.



### Auditor's Responsibilities for the Audit of the Financial Report (cont'd)

- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, action taken to eliminate threats or safeguards applied.

### Report on Other Legal and Regulatory Requirements

In accordance with the requirements of section 60-45(3) (b) of the Australian Charities and Not-for-profits Commission Act 2012, we are required to describe any deficiency, failure or shortcoming in respect of the matters referred to in paragraph 60-30(3)(b), (c) or (d) of the Australian Charities and Not-for-profits Commission Act 2012. Our opinion on the financial report is not modified in respect of the following matter(s) because, in our opinion, they have been appropriately addressed by Variety – the Children's Charity (NSW/ACT) and are not considered material in the context of the audit of the financial report as a whole:

PKF

KYM REILLY PARTNER

13 NOVEMBER 2025 SYDNEY, NSW



# STAY IN TOUCH

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